

Personally Controlled Health Records and Employee Health and Wellness

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* Photos courtesy of David Lansky & FACCT

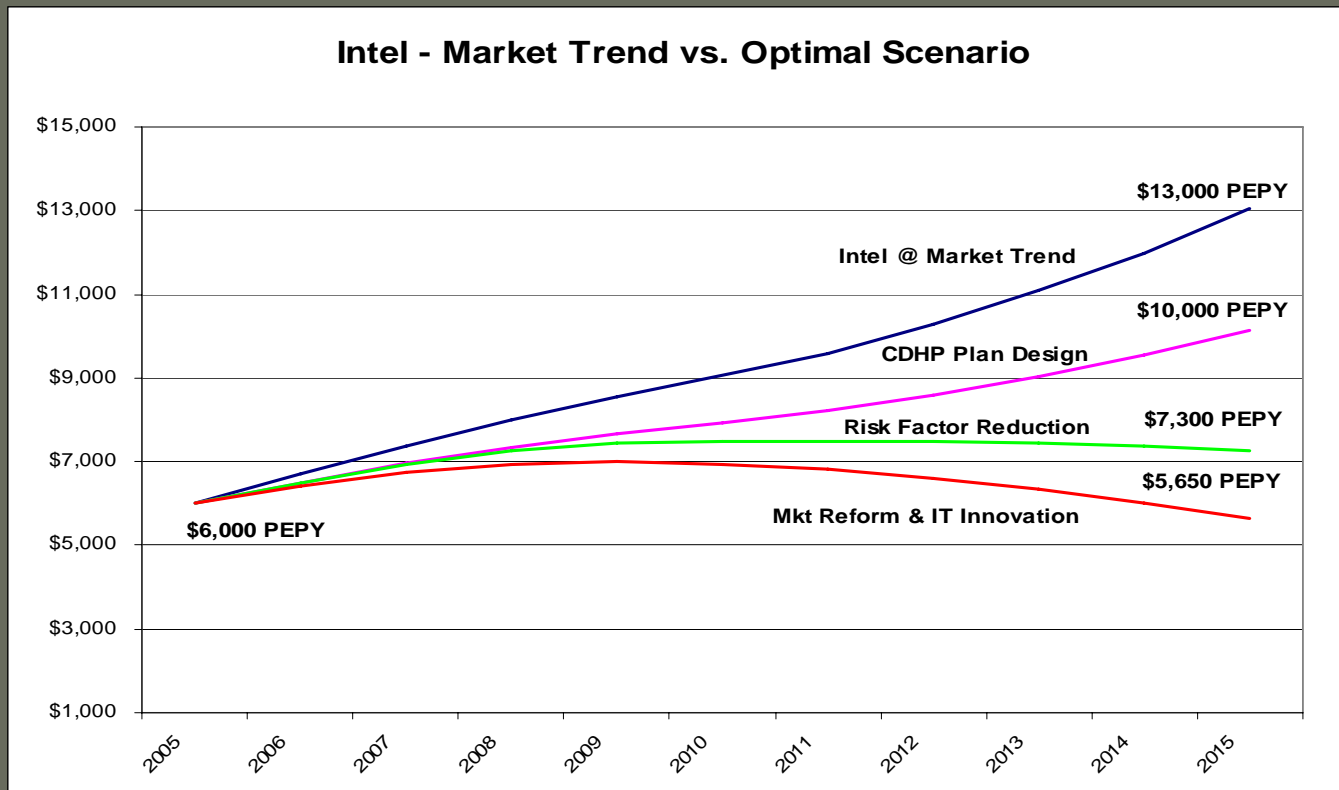
Employers and Healthcare

- Increasing healthcare cost/quality disparity for US based employees
 - Competitiveness of US industry at stake
- Employers pay three times into the system
 - health insurance premiums for lives covered
 - corporate taxes funding the government paid HC
 - cost shifting

Realization that we need to focus on external factors in addition to the internal ones

- Work with other employers to address fundamental issues

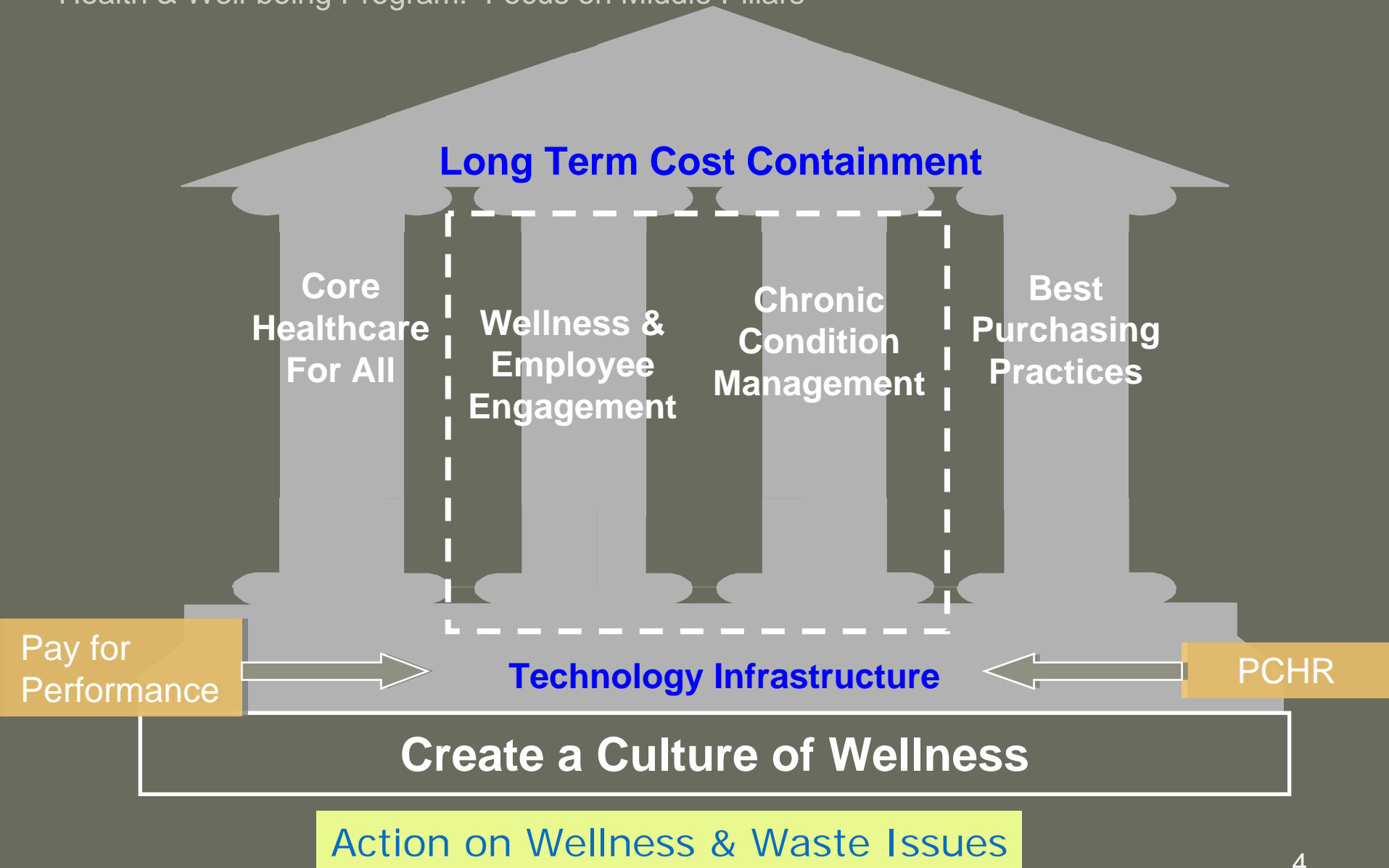
10 Year Health Care Cost Trend



- Young population today, but getting older
- Health Risk factors on the rise
- Unhealthy behavior today that goes unchecked can become a major concern in the future
- HRA data suggests our population is unaware of their health risks

Four Pillar Health Care Strategy

Health & Well-being Program: Focus on Middle Pillars



IT infrastructure to support health and wellness programs

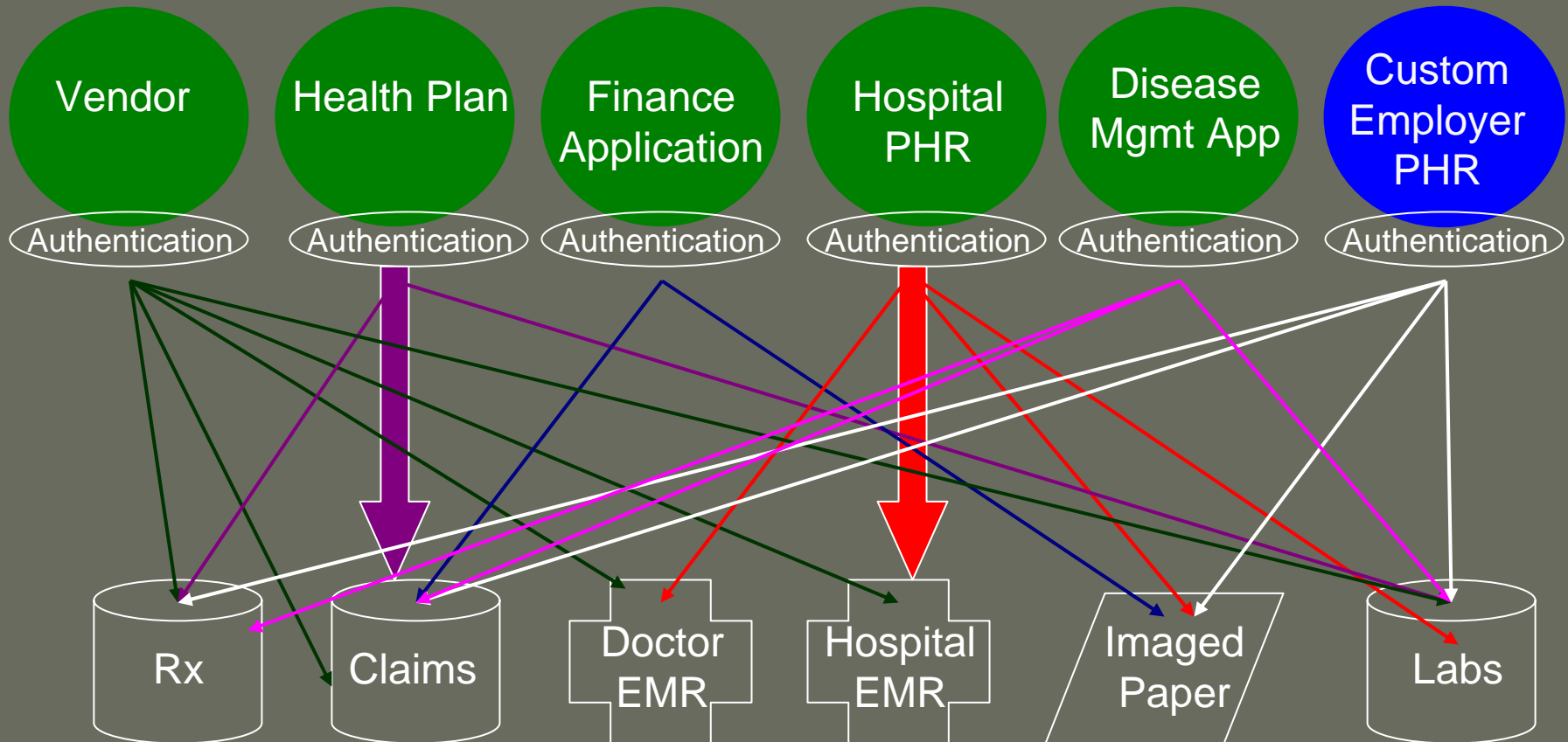
- Personal Health Records
 - New area, lots of utility, new models of care, some 200+ vendors
 - Tethered systems, data not portable, patient sourced, little interoperable clinical data
- What we really wanted?
 - Automatic population of PHR,
 - Portability
 - transparency from providers
 - employee control and ownership of data
 - Private and secure

There are many important reasons for the adoption and promotion of PCHR...

1. Reduced medical costs through improved management of care, specially in case of chronic diseases
2. Reduced medical costs through improved compliance with prescriptions and other physician orders
3. Reduction in redundant medical services - especially when employees switch health plans, doctors, hospitals, and employers
4. Improved medical quality through reduction of medication interaction errors
5. Reduced absenteeism through digitization of a percentage of traditional physician office visits

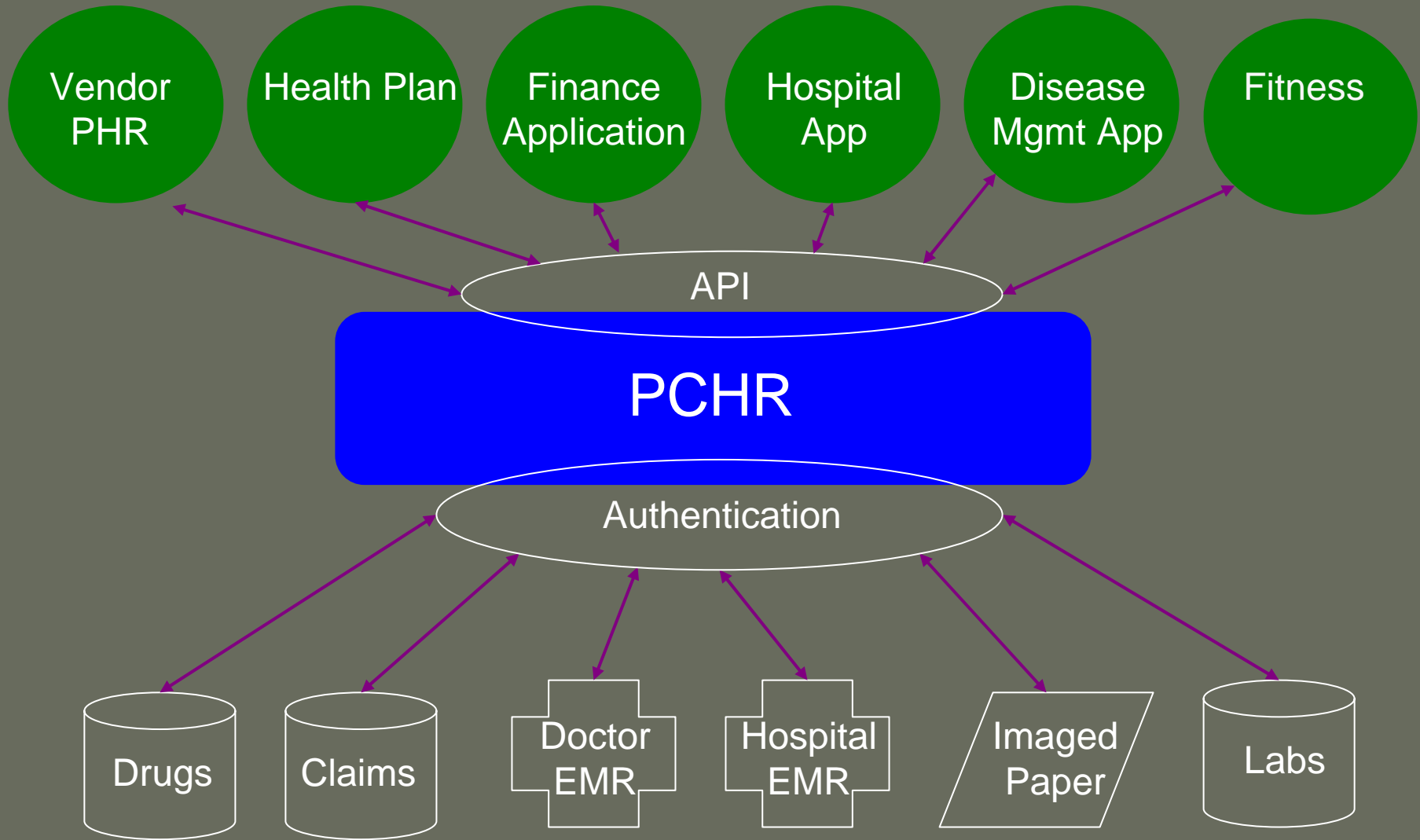
PHR industry today

200+ PHR and related applications...



... x 500+ data originators

PCHR as a tool of employee wellness



Action Items

- Employers to accelerate collaborative regional and national projects on both provider and personal side of healthcare
 - Transparency, accountability and pay for performance
 - Consumer ownership and portability of health data
- Encourage computerization of providers
- Demand portability of data
- Focus on building/encouraging a common framework for PCHR